

LONG TERM CARE EXAMINATION
OF
CONSECO SENIOR HEALTH INSURANCE COMPANY
AS OF
NOVEMBER 30, 2005

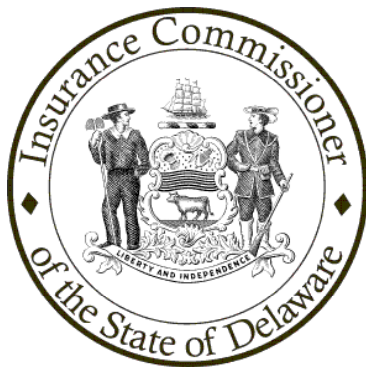
I, **Matthew Denn**, Insurance Commissioner of the State of Delaware, do hereby certify that the attached **Long Term Care Market Conduct Report On Examination**, made as of **November 30, 2005**, of the

CONSECO SENIOR HEALTH INSURANCE COMPANY OF AMERICA

is a true and correct copy of the document filed with this Department.

Attest By: *Antoinette Handy*

Date: 20 November 2006



In Witness Whereof, I HAVE HEREUNTO SET MY HAND AND AFFIXED THE OFFICIAL SEAL OF THIS DEPARTMENT AT THE CITY OF DOVER, THIS 20TH DAY OF NOVEMBER, 2006.

Matthew Denn

Matthew Denn
Insurance Commissioner

REPORT ON LONG TERM CARE MARKET CONDUCT EXAMINATION
OF THE
CONSECO SENIOR HEALTH INSURANCE COMPANY OF AMERICA
AS OF
NOVEMBER 30, 2005

The above captioned Report was completed by examiners of the Delaware Insurance Department.

Consideration has duly been given to the comments, conclusions, and recommendations of the examiners regarding the status of the Company as reflected in the Report.

This Report is hereby accepted, adopted, and filed as an official record of this Department.

A handwritten signature in black ink, appearing to read "Matt Denn", is written over a horizontal line.

MATTHEW DENN
INSURANCE COMMISSIONER

DATED this 20TH day of NOVEMBER, 2006.

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SALUTATION

October 24, 2006

Honorable Matthew Denn
Insurance Commissioner
State of Delaware
841 Silver Lake Boulevard
Dover, Delaware 19904

Dear Commissioner Denn;

In compliance with the instructions contained in Certificate of Examination Authority Number 05.797, and pursuant to the statutory authority provided by 18 Del.C. §318-322, a target market conduct examination has been conducted of the affairs and practices of:

0233-76325 Conseco Senior Health Insurance Company

hereinafter referred to as the "Company" or "Conseco ". Conseco is incorporated under the laws of the State of Pennsylvania. This examination reviewed only the operations of Conseco as they impact residents, policyholders, and claimants residing in the State of Delaware. The on-site phase of the examination was conducted at the following location:

11815 North Pennsylvania Street, Carmel, IN 46032

The examination is as of November 30, 2005.

Examination work was also conducted off-site and at the offices of the Delaware Department of Insurance, hereinafter referred to as the "Department" or "DDOI."

This report of the examination thereon is respectfully submitted.

SCOPE OF EXAMINATION

This examination was limited in scope. The examination conducted a review of long term care insurance subject to Delaware jurisdiction as issued by Consecos. The specific focus of the examination was whether the Company provided and complied with the cost disclosure notice required by Delaware Regulation 1404 §6.1.4. A determination of compliance was made by reviewing contract language and premium rates on renewal of the Delaware policies.

This examination was conducted under the extraterritorial jurisdiction granted the State of Delaware over long term care insurance issued to citizens of this State by 18 Del.C. Chapter 71.

This examination report is a report by test.

Controls and management processes were not reviewed.

HISTORY AND PROFILE

Consecos Senior Health Insurance Company, formerly American Travelers Life Insurance Company, is domiciled in the state of Pennsylvania and was originally incorporated on July 5, 1887 as Signal Life Insurance Company. In 1968, the name was changed to Consecos Life Insurance Company, and in 1976 to American Travelers Life Insurance Company.

On December 17, 1996, Consecos, Inc. acquired the American Travelers Life Insurance Company. Centralization of the common service functions moved to Carmel, Indiana, in September 1997 with claims payment and processing being performed in Chicago, Illinois. Transport Life Insurance Company was merged into the American Travelers on November 10, 1997. On November 2, 1998, the name was changed to Consecos Senior Health Insurance Company.

On September 30, 1999, United General Life Insurance was merged into Consecos Senior. Continental Life Insurance Company merged into Consecos Senior Health insurance Company on October 1, 2000.

Consecos Senior Health Insurance Company ceased writing any new business in April 2003. The Company's business consists primarily of long-term care policies. Premiums from long-term care policies generated 83% of total premiums in 2004. The Company also has an in-force block of supplemental health products, which is primarily specified disease policies, as well as ordinary life insurance and individual annuities. The company operates in 46 states, the District of Columbia, and the U.S. and British Virgin Islands.

Consecos Senior Health Insurance Company currently is assigned a Best's Rating of B.

METHODOLOGY

As noted in the SCOPE, this examination is based on the requirement in Delaware Regulation 1404 §6.1.4. This section of the regulation demands mandatory compliance with an expressed premium rate increase limitation required on the face page of all long term care policies. The premium rate limitation is determined as a percentage of the prior year's modal premium. The amount of the percentage limitation on the annual increase is determined by the issuing insurance company, however, once a policy is issued, the company is bound not to exceed this expressed percentage unless the insured voluntarily elects additional benefits. The scope of the examination involved testing premium rate increases between the years 2000 to 2005 in order to determine if the premium increases complied with the percentage increase limitation expressed by the mandatory disclosure language required on all contracts subject to Delaware jurisdiction. The test involved reviewing the percentage increases in premium, and determining whether or not increases exceeding the expressed limitation were permitted under Delaware law.

STANDARDS FOR REVIEW

The evaluation of issues subject to this examination is based on a review of Company responses to information requests, questions, interviews, presentations made to the examiner, and file sampling. A standard has been designed and applied to address the concerns of this examination. The standard appears below with comment and examination results.

Standard 1

Contracts contain appropriate cost disclosure on the cover page of the contract, or certificate of coverage and on the Outline of Coverage associated with the contract. The Company adhered to the disclosure during the period under review.

18 Del. C. §318(a); 18 Del. C. §508(b); 18 Del. C. §7101 et seq.; 18 DE Reg 1404 §6.1.4

A review was conducted of the policies, applications, Outlines of Coverage and certificates utilized to provide Delaware residents with Long Term Care Coverage. Additional information sufficient to provide context was reviewed to support assertions made by the Company and observations and conclusions made by the examiners.

The basis for this Standard is found in Delaware Regulation 1404 §§6.1.4.1 and 6.1.4.2.

Regulation 1404 §6.1.4.1 states: "The following cost disclosure information shall appear in bold print on the cover page of every individual policy and Outline of Coverage issued or delivered in this state: "This policy provides only the following price protection, and no more. Your premiums may not increase by more than X% during any given calendar year and your benefits may not decrease. Any representations that these increases will not take place are unauthorized and shall not be relied upon.'" **This section applies to individual long term care policies.**

Regulation 1404 §6.1.4.2 states: "The following cost disclosure information shall appear in bold print on the cover page of every certificate and Outline of Coverage

issued or delivered in this state: ‘This policy provides only the following price protection, and no more. Your premiums are guaranteed to remain the same for the first three (3) years this policy is in force. Your premiums may not increase by more than X% during any three year rating period. Insurers will be allowed a carry forward of the initially disclosed maximum premium increase, but said carry forward is lost within twenty-four (24) months if not utilized.’” **This section applies to insurance issued under a group long term care policy.**

Results: **Pass.**

Observations: The language required by the Regulation imposes through contract law a limitation on the percentage increase the Company can impose annually. The Company is permitted to place any percentage increase amount on the policy form, however, once the form is purchased, the Company is bound by the percentage limitation stated.

The Company provided its rate history from 2000 through November 2005 for policies or group contracts subject to Delaware jurisdiction. The rates were reviewed for each insured to determine whether there were any increases exceeding the expressed contract percentage limitation increase. All exceptions (i.e., price changes between years exceeding the expressed percentage amount) were reviewed to determine whether the insured voluntarily increased benefit levels, thereby nullifying the percentage limitation through novation. Price changes were reviewed, and all specific policies affected by price change were determined to have changed in accordance with statute and contractual terms.

Recommendations: None.

SUMMARY

Conseco Network America Insurance Company (“Conseco”) is incorporated under the laws of the State of Pennsylvania. This examination reviewed the compliance of Conseco’s long term care business with Delaware Regulation 1404 §§6.1.4.1 and 6.1.4.2

LIST OF RECOMMENDATIONS

No recommendations made.

CONCLUSION

The examination conducted by Peter K. Schaeffer, Jr., Esq., CFE, and is respectfully submitted,

A handwritten signature in black ink, appearing to read 'Peter K. Schaeffer, Jr.', with a stylized flourish extending to the right.

Peter K. Schaeffer, Jr., Esq., CFE
Market Conduct Examiner-in-Charge
Insurance Department
State of Delaware